## Services provided by Auxiliatus Limited - Training and workshops

With over 20 years experience helping business owners improve their results, I am an independent business consultant specialising in the start-up and Private Enterprise market. I provide value by delivering targeted and objective business advice. Contact me today to see where I am able to tailor some training to suit you

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# Strategic Planning/Initiative plans

This workshop will help you understand the purpose and benefits of strategic planning, the various components of the plan, some of the tools that can assist you in developing your plan, the various aspects of developing your strategic plan from your company-specific perspective, including some practical tips on how to execute on your plan. Participants will also be provided with useful templates.

Half day workshop - \$1,250 plus GST (maximum four participants)

# Financial reporting systems

This workshop will help participants determine what information their financial systems should produce. As well as covering the reports typically produced by accounting systems, participants will learn how to distil that information into a format that allows informed business decisions to be made and show progress towards strategic goals, as well as highlighting potential risk factors.

Half day workshop - \$1,250 plus GST (maximum four participants)

### Governance in SME's

These sessions will cover the essential aspects of governance within a SME business and includes the essential aspects of governance, finance and performance, company directors and the law, the board and its role in developing strategy, understanding of roles and responsibilities associated with attending Board meetings, the role of a Company Director and their on-going understanding of risk management, how Advisory Boards can be used in SME's.

Expected duration 3 hours per session, up to 12 sessions p.a. - \$500 plus GST per session

# Financial literacy training

Provide training on the link between transactions and how the accounts reflect those transactions. Following on from this, provide an understanding of the key areas of financial focus for the business, including what a SME should expect from its' finance function. Provide training to assist with the translation of your business plan into a financial plan, including cash flow and capacity analysis, setting up systems, documenting processes and procedures, understanding what "good" financial reporting looks like and how to best use that information produced to make business decisions.

Expected duration 3 hours per session, up to 12 sessions p.a. - \$500 plus GST per session

## **Virtual CFO training**

Often owners of small businesses find that during their day they are often inundated with reports, calls, statutory requirement requests? How do you sort through what is important and what just is not?

During virtual CFO training sessions, we will work with the business owners and their finance team to ensure the quality of the information that the finance function produces is sufficient for the needs of a growing business

#### Specific topics covered include:

- Show the business owner how to determine what is the key information you require to run your business
- Show the business owner what your reporting system should deliver, in terms of both strategic and operational information
- Teach owners how to analyse the key risks in your business and use this information to reduce operational surprises and loss
- Show the owner how to identify the financial components that should be included when deciding where to spend your money
- Show the owner how to determine what criteria should be used to evaluate how well the business is being run
- Assist business owners streamline the monthly data entry and reporting processes, including checks to ensure data accuracy

Includes an initial half day planning workshop with owners and key managers of the business

6 training sessions over a six month period - \$2,000 plus GST per month